



**LIGHT
BULB
BUNDLE
OF
INCOME**

**— START CHECKING
— THEIR LIGHTS, START
— UPPING YOUR PROFITS.**

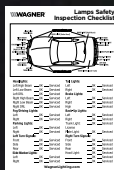
- Order our starter Light Bulb Bundle for under \$450
- Get a comprehensive package of bulbs, lamps and capsules that provide over 80% coverage
- Clear nearly \$2,500 in profit off of your \$450 investment
- With over 25 possible external lights that can burn out, start checking their lights and start upping your profits.



POTENTIAL PROFIT ANALYSIS

	35 CARS/DAY	45 CARS/DAY	55 CARS/DAY
Sales per Year*	1260	1620	1980
Est. Profit/Sale**	\$12.00	\$12.00	\$12.00
Est. Annual Profit	\$15,120.00	\$19,440.00	\$23,760.00

*Based on industry avg. of 10% of cars serviced **Based on avg. profit per vehicle of \$12



**GET THE LATEST SAFETY
INSPECTION CHECKLIST
FOR YOUR TECHS.**

**TALK TO YOUR SERVICE
CHAMP REP AND REV IT UP**

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CHAMP** **REV IT UP**



LIGHT BULB BUNDLE OF INCOME



INCLUDES BULBS, LAMPS AND CAPSULES TO COVER OVER 80% OF YOUR NEEDS

Rank	Part#	5 Sales	Total %	Description
1	194	26.4%	26.4%	MINIATURE BULB
2	3157	10.5%	36.9%	MINIATURE BULB
3	7443	6.6%	43.6%	MINIATURE BULB
4	921	6.5%	50.1%	MINIATURE BULB
5	3057	4.6%	54.7%	MINIATURE BULB
6	BP1255/H11	4.0%	58.7%	HALOGEN FOGLAMP
7	168	2.9%	61.6%	MINIATURE BULB
8	912	2.9%	64.5%	MINIATURE BULB
9	1157	2.9%	67.4%	MINIATURE BULB
10	9006	2.9%	70.3%	HALOGEN HEADLAMP
11	BP1255/H7	2.5%	72.7%	HALOGEN FOGLAMP
12	7440	1.9%	74.7%	MINIATURE BULB
13	1156	1.8%	76.5%	MINIATURE BULB
14	194NA	1.8%	78.3%	MINIATURE BULB
15	3157NA	1.8%	80.1%	MINIATURE BULB
16	11005	1.8%	81.9%	MINIATURE BULB
17	9003	1.7%	83.6%	HALOGEN HEADLAMP
18	922	1.5%	85.1%	MINIATURE BULB
19	906	1.4%	86.5%	MINIATURE BULB
20	9007	1.3%	87.8%	HALOGEN HEADLAMP
21	2057	1.2%	89.0%	MINIATURE BULB
22	9005	1.1%	90.0%	HALOGEN HEADLAMP
23	3357	0.9%	90.9%	MINIATURE BULB
24	3156	0.8%	91.7%	MINIATURE BULB
25	2357	0.8%	92.4%	MINIATURE BULB
26	9008	0.7%	93.2%	HALOGEN HEADLAMP
27	1157NA	0.7%	93.9%	MINIATURE BULB
28	BP1255/H1	0.7%	94.5%	HALOGEN FOGLAMP
29	3057NA	0.5%	95.0%	MINIATURE BULB
30	1156NA	0.4%	95.4%	MINIATURE BULB
31	BP1255/H11B	0.4%	95.8%	HALOGEN FOGLAMP
32	3457	0.4%	96.2%	MINIATURE BULB
33	17177	0.3%	96.5%	MINIATURE BULB
34	H6054	0.3%	96.8%	HALOGEN HEADLAMP
35	3357NA	0.2%	97.1%	MINIATURE BULB
36	7443NA	0.2%	97.3%	MINIATURE BULB
37	9004	0.2%	97.5%	HALOGEN HEADLAMP
38	BP1260/H4	0.2%	97.7%	HALOGEN FOGLAMP
39	2057NA	0.2%	97.8%	MINIATURE BULB
40	3457NA	0.2%	98.0%	MINIATURE BULB
41	7440NA	0.2%	98.1%	MINIATURE BULB
42	BP4157LL	0.1%	98.3%	MINIATURE BULB
43	67	0.1%	98.4%	MINIATURE BULB



SUGGESTED STOCK LEVEL FOR LIGHTING

Top 15 numbers represent 84% of sales.

Add the next 10 numbers (Top 25 lights in total) to represent 94% of sales.

Add the next 10 numbers (Top 35 lights in total) to represent 98% of sales.

USE THIS AS A GUIDE TO MAKE SURE YOU HAVE THE RIGHT BULBS IN STOCK!

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